

Financial Freedom Class
Session 1: AUTO – “The Smell of New Leather”
(Designed to be used as a follow-up to the PowerPoint Lesson: AUTO)

ATTITUDE (BE)

Emotions

1. The _____ is the number one item leading most Americans into consumer debt, robbing them of their ability to save money.
2. When it comes to spending decisions, we are primarily motivated by one of three reasons, or a varying mix of all three: _____, _____, and _____.
3. Which of the motivations above drives approx. 80% of our spending decisions?
_____.
4. Automobile advertisements are primarily aimed at our _____.
5. Ironically, that sweet smell of new leather can actually make you _____.

APPLICATION (DO)

Logic

6. Considering the budget, the **BIG THREE** items for most households are:
_____, _____, and _____.
7. In order for the budget to balance, the **BIG THREE** should not exceed _____ to _____% of the net spendable income.
8. Consumer Reports says that the typical car will lose _____ to _____% of it's value in the first three to four years.
9. Leasing is nothing more than an alternative way of _____.
10. When you lease, you are only financing the part of the car that is scheduled to _____. Therefore, at the end of the lease (as apposed to traditional financing) you own nothing, and in effect have been _____ your transportation.
11. When you finance a new car, the amount owed on the loan will normally decrease at a rate much slower than the car will depreciate, resulting in your being _____ in a matter of only a couple of years.

ASSIMILATION (HAVE)

Wisdom

12. Wisdom is the ability to live life _____.
13. Wisdom equips us to deal with the _____ affairs of everyday life.
14. Wisdom is _____ filtered through divine perspective.
15. _____ means to be obligated for a debt that can not be collateralized by the object that is purchased, such as being upside down in an auto loan.
16. Fill in the following: “By _____ is a house built, and through _____ is it established; through _____ it’s rooms are filled with rare and beautiful treasures.” Proverbs14: 3-4 (NIV)

Answers:

- 1. Auto Loan**
- 2. Emotions, Logic, Wisdom**
- 3. Emotions**
- 4. Emotions**
- 5. Sick**
- 6. HOUSE, AUTO, FOOD**
- 7. 60-65%**
- 8. 40-60%**
- 9. Financing**
- 10. Depreciate, Renting**
- 11. Upside Down**
- 12. Skillfully**
- 13. Practical**
- 14. Common Sense**
- 15. Surety**
- 16. Wisdom, Understanding, Knowledge**